

Credit Corp Group Limited ABN 33 092 697 151

# APPENDIX 4D AND CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE PERIOD ENDED 31 DECEMBER 2018

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## APPENDIX 4D HALF-YEAR REPORT

for the half-year ended 31 December 2018

#### 1. Details of the reporting period and the previous corresponding period

Current period: 1 July 2018 to 31 December 2018
Prior corresponding period: 1 July 2017 to 31 December 2017

#### 2. Results for announcement to the market

	Key information	31 Dec 2018 \$'000	31 Dec 2017 \$'000	Change %
2.1	Revenue	159,164	147,586	8%
2.2	Profit from ordinary activities after tax to members	33,574	29,794	13%
2.3	Profit for the period attributable to members	33,574	29,794	13%
2.4	Dividends per ordinary share		Cents per share	Franked amount per share
	2018 Final dividend 2019 Interim dividend (declared, not yet provided at 31 December 2018	3)	36.0 36.0	100% 100%
2.5	Dividends per ordinary share			Record date
	2018 Final dividend 2019 Interim dividend			2 Oct 2018 5 Mar 2019

#### 2.6 Commentary

Please refer to H1 of 2019 Media Release and the Interim Financial Statements for the half-year ended 31 December 2018, for further explanations of the figures presented at 2.1 - 2.4 above.

#### 3. Net tangible assets per ordinary share

Security	31 Dec 2018 cents	31 Dec 2017 cents
Ordinary shares	633.9	554.9

#### 4. Control gained or lost over entities during the period, for those having material effect

No entities were acquired or disposed of during the period which have material effect.

#### 5. Dividend payments

	Cents per share	Total \$'000	Franked/ unfranked	Payment date
Ordinary share capital				
2018 Interim dividend	31.0	14,787	Franked	16 Mar 2018
2018 Final dividend	36.0	17,172	Franked	12 Oct 2018
Total		31,959		
2017 Interim dividend	27.0	12,785	Franked	24 Mar 2017
2017 Final dividend	31.0	14,787	Franked	17 Nov 2017
Total		27,572		

After 31 December 2018 the following dividends were proposed by the directors. The dividends have not been provided for and there are no income tax consequences.

2019 Interim dividend	36.0	17.302	Franked	15 Mar 2019

#### APPENDIX 4D HALF-YEAR REPORT

for the half-year ended 31 December 2018

#### 6. Dividend or distribution reinvestment plan details

The Dividend Reinvestment Plan (DRP) of Credit Corp Group Limited (the Group) will not apply to the interim dividend.

#### 7. Investments in associates and joint ventures

No investments in associates and joint ventures are held by the Group.

#### 8. Accounting standards used by foreign entities

Not applicable as the Group is not a foreign entity.

#### 9. Audit dispute or qualification

The interim financial statements for the half-year ended 31 December 2018 have been subject to review and are not subject to dispute or qualification.

#### **DIRECTORS' REPORT**

The directors submit the financial statements of Credit Corp Group Limited and controlled entities (the Group) for the half-year ended 31 December 2018. Credit Corp Group Limited (the Company) is the parent entity of the Group.

#### **DIRECTORS**

The names of the Company's directors who held office during the reporting period and until the date of this report are:

Mr Donald McLay
Mr Eric Dodd
Director (Non-Executive)
Ms Leslie Martin
Director (Non-Executive)
Mr Robert Shaw
Director (Non-Executive)
Mr Richard Thomas
Director (Non-Executive)

#### **REVIEW OF OPERATIONS**

#### Overview

The directors of the Group are pleased to report a strong result for the first half of the 2019 financial year (FY2019). Strong growth from the rapidly growing consumer lending and US debt buying businesses and a resilient result from the core Australia/ New Zealand debt buying operation produced an overall 13 per cent increase in Net Profit after Tax (NPAT) to \$33.6 million. The consumer lending business which achieved the milestone of the loan book balance, gross of provisions, exceeding \$200 million contributed 60 per cent of the NPAT growth, with the US debt buying business also growing strongly after achieving an inaugural profit in FY2018.

The resilience and embedded value in the Australia and New Zealand debt buying operation was demonstrated by collections and profitability tracking to the record levels of FY2018 despite investment in debt ledgers declining by over thirty per cent from the levels of two years ago. This strong operational performance was underpinned by a focus on continuous improvement including rolling out enhanced technology and an emphasis on sustainable consumer outcomes with over two-thirds of collections pursuant to mutually agreed payment arrangements. The arrangement book continues to be maintained at the record FY2017 level of \$1.3 billion of face value of accounts being under arrangement despite the reduced investment levels over the last two years.

#### Investment in purchased debt ledgers (PDLs)

The FY2019 contracted PDL pipeline stands at \$200 million secured to date, higher than the \$195 million of PDL investment in FY2018. All purchases are expected to meet the Group's investment hurdle return. This was achieved with a mixture of forward flow renewals and some unanticipated spot opportunities in which Credit Corp was successful. In anticipation of increased investment opportunities, the Group maintains a debt headroom of almost \$100 million under its present banking facilities.

#### **Consumer lending**

The consumer lending business achieved the milestone of the loan book carrying value, gross of provisions for expected losses, exceeding \$200 million. This was as a result of higher than expected growth in new customer volumes which increased by 20 per cent over the prior comparative period despite the relative maturity of the book.

#### **US** operations

US market conditions remain favourable with continued growth in unsecured credit issuance and charge-off rates which remain below historical levels. Credit Corp in the US has secured a \$A74 million PDL investment pipeline, a 23 per cent increase on the \$A60 million of investment in FY2018.

Indicators of collection effectiveness and efficiency in its US operation are already comparable to those being achieved by publicly traded US debt buyers providing confidence in Credit Corp's capacity to successfully execute on the substantial US opportunity.

#### Outlook

In light of the increased US investment and very strong consumer lending book growth in the period, FY2019 NPAT guidance has been revised to represent profit growth in the range of 7 to 9 per cent. With the PDL investment pipeline now \$200 million, the Group has revised its PDL investment guidance. The strong consumer lending growth has also necessitated a revision of the net lending guidance.

#### **NEW ACCOUNTING STANDARDS IMPLEMENTED**

#### AASB 15 Revenue from Contracts with Customers

The Group has adopted AASB 15 Revenue from Contracts with Customers with an initial application date of 1 January 2018. The Group has applied AASB 15 retrospectively with the cumulative effect of initially applying the standard recognised in opening retained earnings. The cumulative effect of initially applying the standard was nil, so no adjustments were required to net profit or opening retained earnings on transition, as the timing of revenue recognition has not changed for the Group's contracts that were in progress at 1 January 2018.

#### **AASB 9 Financial Instruments**

The Group early adopted AASB 9 Financial Instruments in June 2010, so no transition is required.

### **DIRECTORS' REPORT**

#### **ROUNDING OF AMOUNTS**

The Group is of a kind referred to in ASIC Legislative Instrument 2016/191, relating to the 'rounding off' of amounts in the directors' report. Amounts in the directors' report have been rounded off in accordance with the instrument to the nearest thousand dollars, unless otherwise indicated.

#### **AUDITOR'S INDEPENDENCE DECLARATION**

The auditor's independence declaration, as required under section 307C of the Corporations Act 2001, is set out on page 7.

This report is made in accordance with a resolution of the Board of Directors.

Donald McLay Chairman

Date: 29 January 2019

Robert Shaw Director

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## HALL CHADWICK (NSW)

#### CREDIT CORP GROUP LIMITED ABN 33 092 697 151 AND CONTROLLED ENTITIES

## INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF CREDIT CORP GROUP LIMITED

#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Credit Corp Group Limited is not in accordance with the Corporations Act 2001 including:

- giving a true and fair view of Credit Corp Group Limited's financial position as at 31 December 2018 and of its performance for the half-year ended on that date; and
- (ii) complying with AASB 134: Interim Financial Reporting and the Corporations Regulations 2001.

Hall Chadwick

Level 40, 2 Park Street

Hall Chadwick

Sydney NSW 2000

SANDEEP KUMAR

Skumar

**Partner** 

Dated: 29 January 2019

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

for the half-year ended 31 December 2018

	Note	31 Dec 2018 \$'000	31 Dec 2017 \$'000
Revenue	2	159,164	147,586
Finance costs		(5,260)	(4,667)
Employee benefits expense		(57,817)	(56,190)
Depreciation and amortisation expense		(1,153)	(1,063)
Office facility expenses		(8,430)	(8,572)
Collection expenses		(10,369)	(9,545)
Consumer loan loss provision expense		(19,103)	(15,647)
Marketing expenses		(6,938)	(6,847)
Other expenses		(2,062)	(2,493)
Profit before income tax expense		48,032	42,562
Income tax expense	3	(14,458)	(12,768)
Profit for the period		33,574	29,794
Other comprehensive income for the year, net of income tax		_	_
Total comprehensive income for the period		33,574	29,794
Earnings per share for profit attributable to owners of the Group			
Basic earnings per share (cents per share)		70.2	62.8
Diluted earnings per share (cents per share)		69.8	62.0

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 31 December 2018

Current assets         6         11,067         16,016           Trade and other receivables         2,480         3,246           Consumer loans receivables         110,829         98,449           Purchased debt ledgers         156,806         160,688           Other assets         3,997         2,797           Total current assets         285,779         281,106           Non-current assets         8,113         50,408           Purchased debt ledgers         226,788         203,336           Property, plant and equipment         4,792         4,559           Deferred tax assets         25,897         26,372           Intangible assets         300         800           Total anon-current assets         312,400         285,525           Total assets         39,830         37,159           Trade and other payables         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         30,303         3,471           Dorrowings         237,752         227,888           Provisions         3,003         3,471           Total inon-current liabilities         230,595         280,203           Total inon-current l		Note	31 Dec 2018 \$'000	30 Jun 2018 \$'000
Trade and other receivables         2,480         3,246           Consumer loans receivables         110,829         98,449           Purchased debt ledgers         156,806         160,888           Other assets         3,997         2,797           Total current assets         285,179         281,196           Non-current assets         54,113         50,408           Purchased debt ledgers         226,798         203,888           Property, plant and equipment         4,792         4,559           Poferred tax assets         800         800           Potal non-current assets         312,400         285,525           Total assets         312,400         285,525           Total sassets         39,830         37,159           Trade and other payables         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         33,932         234,755           Provisions         237,752         227,888           Provisions         30,003         3,741           Total non-current liabilities         240,755         231,556           Total liabilities         240,755         231,556           Total liabilities <td< td=""><td>Current assets</td><td></td><td></td><td></td></td<>	Current assets			
Consumer loans receivables         110,829         98,449           Purchased debt ledgers         156,806         160,888           Other assets         3,997         2,707           Total current assets         285,179         281,196           Non-current assets         54,113         50,408           Purchased debt ledgers         226,798         203,386           Property, plant and equipment         4,792         4,559           Deferred tax assets         800         800           Deferred tax assets         800         800           Intangible assets         312,400         285,525           Total assets         312,400         285,525           Total assets         39,830         37,159           Provisions         31,499         11,790           Total current liabilities         39,830         37,159           Provisions         31,240         28,259           Provisions         31,499         11,790           Borrowings         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Borrowings         240,755         231,359	Cash and cash equivalents	6	11,067	16,016
Purchased debt ledgers         156,806         160,688           Other assets         3,997         2,797           Total current assets         285,179         281,109           Non-current assets         54,113         50,408           Consumer loans receivables         54,113         50,408           Purchased debt ledgers         226,798         203,386           Property, plant and equipment         4,792         4,559           Deferred tax assets         300         800           Intangible assets         312,400         285,525           Total assets         312,400         285,525           Total assets         39,830         37,159           Trade and other payables         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         30,303         3,471           Borrowings         237,752         227,888           Provisions         3,003         3,471           Total current liabilities         240,755         231,359           Borrowings         240,755         231,359           Provisions         303         3,471           Total inon-current liabilities         240,755         231	Trade and other receivables		2,480	3,246
Other assets         3,997         2,797           Total current assets         285,179         281,196           Non-current assets         Separation of the company         Separation of the company           Consumer loans receivables         54,113         50,408           Purchased debt ledgers         226,798         203,386           Property, plant and equipment         4,792         4,559           Deferred tax assets         800         800           Total and or-current assets         312,400         285,525           Total assets         597,579         566,721           Trade and other payables         39,830         37,152           Provisions         11,499         11,700           Total current liabilities         312,400         285,525           Non-current liabilities         39,830         37,150         287,888           Provisions         11,499         11,700         11,000 </td <td>Consumer loans receivables</td> <td></td> <td>110,829</td> <td>98,449</td>	Consumer loans receivables		110,829	98,449
Total current assets         285,179         281,196           Non-current assets         Consumer loans receivables         54,113         50,408           Purchased debt ledgers         226,798         203,386           Property, plant and equipment         4,792         4,559           Deferred tax assets         25,897         26,372           Intangible assets         800         800           Total non-current assets         312,400         285,525           Total assets         597,579         566,721           Current liabilities         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         51,329         48,859           Non-current liabilities         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,501           Equity         10,191         10,191           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable t	Purchased debt ledgers		156,806	160,688
Non-current assets           Consumer loans receivables         54,113         50,408           Purchased debt ledgers         226,798         203,386           Property, plant and equipment         4,792         4,559           Deferred tax assets         25,897         26,372           Intangible assets         800         800           Total non-current assets         312,400         285,525           Total assets         597,579         566,721           Current liabilities           Trade and other payables         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         51,329         48,859           Non-current liabilities           Borrowings         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total ilabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Reserves         12,781         10,191           Reserves         237,153         220,751           Equity attributable to	Other assets		3,997	2,797
Consumer loans receivables         54,113         50,408           Purchased debt ledgers         226,798         203,386           Property, plant and equipment         4,792         4,559           Deferred tax assets         25,897         26,372           Intangible assets         800         800           Total non-current assets         312,400         285,525           Total assets         597,579         566,721           Current liabilities           Trade and other payables         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         51,329         48,859           Non-current liabilities         237,752         227,888           Borrowings         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,501           Equity           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the compa	Total current assets		285,179	281,196
Purchased debt ledgers         226,798         203,386           Property, plant and equipment         4,792         4,559           Deferred tax assets         25,897         26,372           Intangible assets         800         800           Total non-current assets         312,400         285,525           Total assets         597,579         566,721           Current liabilities         39,830         37,159           Provisions         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         237,752         227,888           Borrowings         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,501           Equity         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495	Non-current assets			
Property, plant and equipment         4,792         4,559           Deferred tax assets         25,897         26,372           Intangible assets         800         800           Total non-current assets         312,400         285,525           Total assets         597,579         566,721           Current liabilities           Trade and other payables         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         51,329         48,859           Non-current liabilities         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Consumer loans receivables		54,113	50,408
Deferred tax assets         25,897         26,372           Intangible assets         800         800           Total non-current assets         312,400         285,525           Total assets         597,579         566,721           Current liabilities         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         51,329         48,859           Non-current liabilities         227,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,501           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Purchased debt ledgers		226,798	203,386
Intangible assets         800         800           Total non-current assets         312,400         285,525           Total assets         597,579         566,721           Current liabilities           Trade and other payables         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         51,329         48,859           Non-current liabilities         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,501           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Property, plant and equipment		4,792	4,559
Total non-current assets         312,400         285,525           Total assets         597,579         566,721           Current liabilities         Trade and other payables         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         Surrowings         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503			25,897	26,372
Total assets         597,579         566,721           Current liabilities         Trade and other payables         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         51,329         48,859           Non-current liabilities         227,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Intangible assets		800	800
Current liabilities         Trade and other payables       39,830       37,159         Provisions       11,499       11,700         Total current liabilities       51,329       48,859         Non-current liabilities       237,752       227,888         Provisions       3,003       3,471         Total non-current liabilities       240,755       231,359         Total liabilities       292,084       280,218         Net assets       305,495       286,503         Equity         Issued capital       55,561       55,561         Reserves       12,781       10,191         Retained earnings       237,153       220,751         Equity attributable to owners of the company       305,495       286,503	Total non-current assets		312,400	285,525
Trade and other payables         39,830         37,159           Provisions         11,499         11,700           Total current liabilities         51,329         48,859           Non-current liabilities         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Total assets		597,579	566,721
Provisions         11,499         11,700           Total current liabilities         51,329         48,859           Non-current liabilities         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Current liabilities			
Total current liabilities         51,329         48,859           Non-current liabilities         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Trade and other payables		39,830	37,159
Non-current liabilities           Borrowings         237,752         227,888           Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Provisions		11,499	11,700
Borrowings       237,752       227,888         Provisions       3,003       3,471         Total non-current liabilities       240,755       231,359         Total liabilities       292,084       280,218         Net assets       305,495       286,503         Equity         Issued capital       55,561       55,561         Reserves       12,781       10,191         Retained earnings       237,153       220,751         Equity attributable to owners of the company       305,495       286,503	Total current liabilities		51,329	48,859
Provisions         3,003         3,471           Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Non-current liabilities			
Total non-current liabilities         240,755         231,359           Total liabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Borrowings		237,752	227,888
Total liabilities         292,084         280,218           Net assets         305,495         286,503           Equity           Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Provisions		3,003	3,471
Net assets         305,495         286,503           Equity         Issued capital         55,561         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Total non-current liabilities		240,755	231,359
Equity         Issued capital       55,561       55,561         Reserves       12,781       10,191         Retained earnings       237,153       220,751         Equity attributable to owners of the company       305,495       286,503	Total liabilities		292,084	280,218
Issued capital         55,561         55,561           Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Net assets		305,495	286,503
Reserves         12,781         10,191           Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Equity			
Retained earnings         237,153         220,751           Equity attributable to owners of the company         305,495         286,503	Issued capital		55,561	55,561
Equity attributable to owners of the company 305,495 286,503	Reserves		12,781	10,191
	Retained earnings		237,153	220,751
Total equity         305,495         286,503	Equity attributable to owners of the company		305,495	286,503
	Total equity		305,495	286,503

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the half-year ended 31 December 2018

	Note	Issued capital \$'000	Reserve \$'000	Retained earnings \$'000	Total equity \$'000
Balance at 1 July 2018		55,561	10,191	220,751	286,503
Total comprehensive income for the period					
Profit for the period		-	-	33,574	33,574
Transactions with owners in their capacity as owners					
Performance rights issued net of transaction costs and tax		_	2,590	-	2,590
Dividends paid or provided for	4	_	_	(17,172)	(17,172)
Total transactions with owners in their capacity as owners		_	2,590	(17,172)	(14,582)
Balance at 31 December 2018		55,561	12,781	237,153	305,495
Balance at 1 July 2017		55,561	6,153	186,035	247,749
Total comprehensive income for the period					
Profit for the period		-	-	29,794	29,794
Transactions with owners in their capacity as owners					
Performance rights issued net of transaction costs and tax		_	2,787	_	2,787
Dividends paid or provided for	4	_	_	(14,787)	(14,787)
Total transactions with owners in their capacity as owners		_	2,787	(14,787)	(12,000)
Balance at 31 December 2017		55,561	8,940	201,042	265,543

## CONSOLIDATED STATEMENT OF CASH FLOWS

for the half-year ended 31 December 2018

	Note	31 Dec 2018 \$'000	31 Dec 2017 \$'000
Cash flows from operating activities			
Receipts from customers and debtors		252,030	237,203
Payments to suppliers and employees		(83,484)	(82,618)
Interest received on bank deposits		89	66
Interest paid		(5,260)	(4,667)
Income tax paid		(12,060)	(15,801)
Cash flows from operating activities before changes in operating assets		151,315	134,183
Changes in operating assets arising from cash flow movements			
Net funding of consumer loans		(36,049)	(24,394)
Acquisition of purchased debt ledgers		(106,700)	(110,971)
Changes in operating assets arising from cash flow movements		(142,749)	(135,365)
Net cash provided by / (used in) operating activities		8,566	(1,182)
Cash flows from investing activities			
Acquisition of plant and equipment		(1,386)	(425)
Net cash used in investing activities		(1,386)	(425)
Cash flows from financing activities			
Proceeds from borrowings		64,484	77,632
Repayment of borrowings		(59,441)	(51,749)
Dividends paid	4	(17,172)	(14,787)
Net cash (used in) / provided by financing activities		(12,129)	11,096
Net (decrease) / increase in cash and cash equivalents		(4,949)	9,489
Cash and cash equivalents at 1 July		16,016	6,106
Cash and cash equivalents at 31 December	6	11,067	15,595

These interim financial statements include the consolidated financial statements and notes of Credit Corp Group Limited and its subsidiaries (the Group) for the six months ended 31 December 2018.

Credit Corp Group Limited (the Company) is incorporated in Australia. The address of its registered office and principal place of business is Level 15, 201 Kent Street, Sydney NSW 2000.

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A) Basis of preparation

#### a) Statement of compliance

These general purpose interim financial statements for the half-year reporting period ended 31 December 2018 have been prepared in accordance with requirements of the *Corporations Act 2001* and Australian Accounting Standard AASB 134 *Interim Financial Reporting*. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards.

This interim financial report is intended to provide users with an update on the latest annual financial statements of the Group. As such, it does not contain information that represents relatively insignificant changes occurring during the half-year within the Group. It is therefore recommended that this financial report be read in conjunction with the annual financial statements of the Group for the year ended 30 June 2018, together with any public announcements made by the Group during the half-year reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

These interim financial statements were authorised for issue on 29 January 2019.

#### b) Rounding of amounts

The Group is of a kind referred to in ASIC Legislative Instrument 2016/191, relating to the 'rounding off' of amounts in the financial report. Amounts in the financial report have been rounded off in accordance with the instrument to the nearest thousand dollars, unless otherwise indicated.

#### c) Use of estimates and judgements

In the application of the Group's accounting policies, the directors of the Group are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Group. Actual results may differ from these estimates.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 30 June 2018.

#### B) Significant accounting policies

The accounting policies applied in these interim financial statements are consistent with those followed in the preparation of the Group's consolidated financial statements in respect of the year ended 30 June 2018 except for those as described below.

#### a) New and amended standards adopted by the Group

The Group has considered the implications of new or amended Accounting Standards which have become applicable for the current financial reporting period as set out below:

#### **AASB 15 Revenue from Contracts with Customers**

The Group has adopted AASB 15 Revenue from Contracts with Customers with an initial application date of 1 January 2018. The Group has applied AASB 15 retrospectively with the cumulative effect of initially applying the standard recognised in opening retained earnings. The cumulative effect of initially applying the standard was nil, so no adjustments were required to net profit or opening retained earnings on transition as the timing of revenue recognition has not changed for the Group's contracts that were in progress at 1 January 2018.

#### **AASB 9 Financial Instruments**

The Group early adopted AASB 9 Financial Instruments in June 2010, so no transition is required.

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## b) Impact of standards issued but not yet applied by the Group AASB 16 Leases

AASB 16 Leases (issued February 2016) will supersede the existing lease accounting requirements in AASB 117 Leases and the related Interpretations. It introduces a single lessee accounting model by eliminating the current requirement to distinguish leases as either operating leases or finance leases depending on the transfer of risks and rewards of ownership. The key requirements of AASB 16 are summarised as follows:

- Recognition of a right-of-use asset and liability for all leases (excluding short-term leases with less than 12 months of tenure and leases relating to low-value assets);
- Depreciation of right-of-use assets in line with AASB 116 Property Plant and Equipment in profit or loss and unwinding of the liability in principal and interest components;
- Inclusion of variable lease payments that depend on an index or a rate in the initial measurement of the lease liability using the index or rate at the commencement date;
- Application of a practical expedient to permit a lessee to elect not to separate non-lease components, instead accounting for all components as a lease;
- Inclusion of additional disclosure requirements; and
- Accounting for lessors will not significantly change.

AASB 16 will affect primarily the accounting for the Group's operating leases. As at the reporting date, the Group has non-cancellable operating lease commitments of \$15,147,983. The Group is currently assessing to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit, financial position and classification of cash flows.

The Standard is mandatory for first interim periods within annual reporting periods beginning on or after 1 January 2019. The Group does not intend to adopt the Standard before its effective date.

#### **NOTE 2: REVENUE**

	31 Dec 2018 \$'000	31 Dec 2017 \$'000
Interest revenue from purchased debt ledgers	109,453	104,117
Interest and fee revenue from consumer lending	44,340	37,534
Other interest received	89	66
Other income	5,282	5,869
Total	159,164	147,586

Other income mainly consists of revenue from contracts from the contingency business in Australia. The contingency business provides contingent collection services to clients. Revenue is recognised at a point in time when the service has been performed and the Group has a right to invoice.

#### NOTE 3: INCOME TAX EXPENSE

The Group calculates the income tax expense for the period using the tax rate that would be applicable to expected total annual earnings.

The major components of income tax expense in the interim income statement at the end of the period are:

			\$1 Dec 2018 \$'000	\$'000
Current income tax expense			(13,983)	(14,303)
Deferred income tax expense			(475)	895
Overprovision / (underprovision) in respect of prior years			_	640
Total			(14,458)	(12,768)
NOTE 4: DIVIDENDS PAID AND PROPOSED	Cents per share \$	Total amount \$'000	Franked/ unfranked	Date of payment
Half-year ended 31 December 2018				
Final 2018 ordinary	36.0	17,172	Franked	12 Oct 2018
Half-year ended 31 December 2017				
Final 2017 ordinary	31.0	14,787	Franked	17 Nov 2017

31 Dec 2018

31 Dec 2017

Franked dividends declared or paid during the period were franked at the tax rate of 30 per cent.

After 31 December 2018 the following dividends were proposed by the directors. The dividends have not been provided for and there are no income tax consequences.

	Cents per share \$	Total amount \$'000	Franked/ unfranked	Date of payment
Interim 2019 ordinary	36.0	17,302	Franked	15 Mar 2019

#### **NOTE 5: OPERATING SEGMENTS**

#### A) Financial reporting by segments

An operating segment is a component of an entity that engages in business activities from which it may earn revenue and/or incur expenses. The Group has identified its operating segments based on the internal reports that are reviewed and used by the chief operating decision maker, the Chief Executive Officer (CEO), to make strategic decisions. The Group has three main operating segments: debt ledger purchasing (Australia and New Zealand), debt ledger purchasing (United States) and consumer lending. The CEO of the Group regularly reviews the operating segments' results on an ongoing basis to assess performance and allocate resources.

The reportable segments are as follows:

#### a) Debt ledger purchasing - Australia and New Zealand

This business purchases consumer debts at a discount to their face value from credit providers in Australia, with the objective of recovering amounts in excess of the purchase price over the collection life cycle of the receivables to produce a return. This segment also includes the contingent collection services business in Australia.

#### b) Debt ledger purchasing - United States

This business purchases consumer debts at a discount to their face value from credit providers in the United States, with the objective of recovering amounts in excess of the purchase price over the collection life cycle of the receivables to produce a return.

#### c) Consumer lending

This business offers various market-leading sustainable lending products to credit-impaired consumers.

Following is the information provided to the CEO:

	Debt ledger purchasing – Australia and New Zealand \$'000	Debt ledger purchasing – United States \$'000	Consumer lending \$'000	Total for continuing operations \$'000
Half-year ended 31 December 2018				
Segment revenue				
External revenue	97,350	17,420	44,394	159,164
Segment result				
Segment profit	39,211	3,782	11,452	54,445
Finance costs				(5,260)
Depreciation and amortisation				(1,153)
Profit before income tax expense				48,032
Income tax expense				(14,458)
Profit after income tax expense				33,574
Half-year ended 31 December 2017				
Segment revenue				
External revenue	99,815	10,205	37,566	147,586
Segment result				
Segment profit	39,193	807	8,292	48,292
Finance costs				(4,667)
Depreciation and amortisation				(1,063)
Profit before income tax expense				42,562
Income tax expense				(12,768)
Profit after income tax expense				29,794

#### B) Geographic segments

The Group predominantly operates in two geographic segments: Australia and the United States.

#### NOTE 6: CASH AND CASH EQUIVALENTS

	31 Dec 2018 \$'000	30 Jun 2018 \$'000
Cash and cash equivalents	11,067	16,016
NOTE 7: ISSUANCES, REPURCHASES AND REPAYMENTS OF EQUITY SECURITIES		

Details of ordinary shares issued during the period are set out below:

31 Dec 2018 Number '000	Number
Balance at 1 July 47,709	47,353
Issue of shares	
– LTI plan	356
Issued shares for the period 361	356
Balance at 31 December 48,070	47,709

The 2018 portion of the performance rights issued in line with the Group's LTI Plan 2016-2018 converted to 360,852 deferred vesting shares in November 2018.

#### **NOTE 8: CONTINGENT LIABILITIES**

The Group had contingent liabilities in respect of:

3:	1 Dec 2018 \$'000	30 Jun 2018 \$'000
Licensure bonds	1,993	1,828

Licensure bonds are issued in the normal course of business to the State Board of Collection Agencies in the United States to guarantee collected funds are remitted to clients under contracts.

#### NOTE 9: EVENTS SUBSEQUENT TO REPORTING DATE

No matters or circumstances have arisen since 31 December 2018 which significantly affected or may significantly affect in future periods:

- The operations of the Group;
- The results of those operations; or
- The state of affairs of the Group.

## **DIRECTORS' DECLARATION**

In accordance with a resolution of the directors of Credit Corp Group Limited, the directors of the Company declare that:

- A) The financial statements and notes, as set out on pages 8 to 16 are in accordance with the Corporations Act 2001, including:
  - a) Giving a true and fair view of the Group's financial position as at 31 December 2018 and of its performance for the half-year ended on that date; and
  - b) Complying with Australian Accounting Standard AASB 134 Interim Financial Reporting.
- B) In the directors' opinion, there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.
- C) The directors have been given the declaration required by section 295 of the *Corporations Act 2001* from the Chief Executive Officer and the Chief Financial Officer for the half-year ended 31 December 2018.

Donald McLay Chairman

Date: 29 January 2019

Robert Shaw Director

R74 Mand



#### CREDIT CORP GROUP LIMITED ABN 33 092 697 151 AND CONTROLLED ENTITIES

#### INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF CREDIT CORP GROUP LIMITED

#### Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Credit Corp Group Limited, which comprises the consolidated statement of financial position as at 31 December 2018, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity, and consolidated statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

#### Directors' Responsibility for the Half-Year Financial Report

The directors of Credit Corp Group Limited are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410: Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of Credit Corp Group Limited's financial position as at 31 December 2018 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134: Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Credit Corp Group Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

SYDNEY

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Chartered Accountants and Business Advisers

#### CREDIT CORP GROUP LIMITED ABN 33 092 697 151 AND CONTROLLED ENTITIES

## AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF CREDIT CORP GROUP LIMITED

#### SYDNEY

Level 40 2 Park Street Sydney NSW 2000 Australia

GPO Box 3555 Sydney NSW 2001

Ph: (612) 9263 2600 Fx : (612) 9263 2800

I declare that, to the best of my knowledge and belief, during the half-year ended 31 December 2018 there have been no contraventions of:

- the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

Hall Chadwick

Level 40, 2 Park Street Sydney NSW 2000

Hall Chadwick

SKumaz SANDEEP KUMAR

Partner

Date: 29 January 2019

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## HISTORICAL ANALYSIS OF PERFORMANCE

	31 Dec 2018 \$'000	31 Dec 2017 \$'000
Income and expenditure		
Purchased debt ledger collections	200,832	191,076
Less: Purchased debt ledger amortisation	(91,379)	(86,959)
Interest revenue from purchased debt ledgers	109,453	104,117
Interest and fee income from consumer lending	44,340	37,534
Other revenue	5,371	5,935
Total revenue	159,164	147,586
Net profit after tax	33,574	29,794
Financial position		
Current assets	285,179	252,962
Non-current assets, excluding intangible assets	311,600	299,075
Intangible assets	800	800
Total assets	597,579	552,837
Current liabilities	51,329	47,921
Non-current liabilities	240,755	239,373
Total liabilities	292,084	287,294
Net assets	305,495	265,543
Borrowings	237,752	235,496
Shares on issue ('000)	48,070	47,709
Cash flows		
From operating activities	8,566	(1,182)
From investing activities	(1,386)	(425)
From financing activities	(12,129)	11,096
Net (decrease) / increase in cash	(4,949)	9,489
Key statistics		
Earnings per share		
- Basic (cents)	70.2	62.8
- Diluted (cents)	69.8	62.0
Dividends per share (cents)	36.0	31.0
NPAT / revenue	21%	20%
NTA backing per share (cents)	633.9	554.9

#### CORPORATE DIRECTORY

#### **CREDIT CORP GROUP LIMITED**

ABN 33 092 697 151

The shares of Credit Corp Group Limited are listed on the Australian Securities Exchange under the trade symbol CCP, with Sydney being the home exchange.

#### **Directors**

Mr Donald McLay Mr Eric Dodd Ms Leslie Martin Mr Robert Shaw Mr Richard Thomas

#### **Company secretaries**

Mr Thomas Beregi Mr Michael Eadie

#### Head office and registered office

Level 15, 201 Kent Street Sydney NSW 2000 Australia

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Email investorinfo@creditcorp.com.au Website www.creditcorp.com.au

#### **Share registry**

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#### **Auditor**

Hall Chadwick Chartered Accountants Level 40, 2 Park Street Sydney NSW 2000 Australia

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